

# Mary Beth Viruete

## Member-At-Large

Mary Beth Viruete is a seasoned real estate professional with over 20 years of experience in the industry, while her highly regarded team has been active in the development and commercial space for over 30 years. Her passion for helping clients pursue their commercial space and dream homes has earned her a reputation as a trusted and reliable advisor. She has a deep understanding of the San Diego market, a keen awareness of the most professional standards in real estate service and a client-oriented approach to her work. She specialized in the lease, purchase and sale of commercial owner-operator and investment properties, and additionally assists in residential real estate pursuits in partnership with her husband Raul.

With a background in marketing and business management, Mary Beth is well-versed in market trends and data analysis, allowing her to provide valuable insights to her clients. Her professionalism and integrity have earned her the respect of her colleagues and clients alike. Her real estate endeavors were preceded by 15 years in the field of international trade and logistics. Mary Beth has a master's degree in international management and undergraduate degrees in Business Administration/ Marketing and Spanish. Most importantly, Mary Beth and her husband Raul have 3 daughters and 2 grandchildren- important inspirations to help make the world a better place.

